



# BRIAN HICKS

## **Brian Hicks**

**Inspirational Author, Blogger, Speaker**

**Web: [www.brian-hicks.com](http://www.brian-hicks.com)**

With an onstage energy that's been called "an adrenaline rush," Brian Hicks is quickly becoming a sought-after speaker across the country.

Known for his humor and "truth told in love" delivery, Brian has been called everything from Bill Cosby to Billy Graham by audiences all over the United States. With a message that's unapologetically funny and inspirational, it doesn't take long to understand why he's consistently asked back as a return speaker, and why audience members refer to him as "a natural," "entertaining, informative & inspirational," and "the best and most most relevant speaker to date."

Combining personal experience, time-tested wisdom and little-known entertaining stories about historical figures like 18th century minister John Wesley & inventor Thomas Edison, Brian challenges audiences to do what they're capable of doing and maintain passion for what they do, regardless what they hear on the news or who's running Washington. His philosophy is that you cannot grow your organization without growing the individuals in it, but when you grow individually, your organization grows exponentially. "So it's not IT," Brian says. "It's YOU."

And he's been practicing what he preaches for over 2 decades.

He enjoyed an enviable 20-year career with Aflac, the top supplemental health insurer in the world. He started as a sales associate while in college, and after graduation, moved into management. For 15 years, he trained and motivated salespeople and their managers, speaking in all 50 states, Guam, Puerto Rico and Japan. His efforts even landed him in The Smithsonian Institute! He led the #1 state sales team in the company - with \$45 million in annual sales in 2008, experiencing double-digit sales growth in each of his 9 years with the team.

But after experiencing such success, Brian & his wife determined they were not doing all they were capable of doing.

So on July 4, 2009, he walked away.

Since then, Brian has created an online personal development club, a blog and audio programs. His 1<sup>st</sup> inspirational novel, *The Tinderbox Tapes*, will be released in September.

Brian lives just outside Nashville, Tennessee with his wife of 19 years and their 3 boys. They enjoy frequent Jeep rides in the country, cooking out on the grill and cheering for their beloved Florida Gators on Saturdays in the fall. On a typical weekday morning, you can find Brian & Tina at their favorite coffee shop, where he writes and she edits... And somehow they remain happily married!